

# Expression of Interest

## Indo Pacific International Maritime Exposition 2022

DefenceNT will lead an industry delegation to INDO-PACIFIC 2022, the signature maritime industry event in the Indo Pacific, where maritime and naval suppliers can promote their capability's to key defence and industry decision makers.

Naval infrastructure and platforms are undergoing major upgrades and new platforms, like the Arafura-class offshore patrol vessels and Army amphibious craft will have a significant presence in Darwin and northern Australia in years to come.

DefenceNT will be promoting Northern Territory maritime capability at INDO-PACIFIC 2022, to be held in Sydney from 10 – 12 May 2022. The Northern Territory Government will support local defence related businesses to co-exhibit on the DefenceNT stand, enabling the opportunity to promote capability to key Defence and Allied Forces and maritime industry stakeholders.

This Expression of Interest needs to be returned to [defencent@nt.gov.au](mailto:defencent@nt.gov.au) by COB Friday 28 January 2022. Refer to page 3 for selection, requirements and additional information. Inclusion in the delegation is competitive and assessed alongside a scoring criteria.

### Primary Point of Contact

*The primary contact below will be used for all DefenceNT communication in relation to the event, stand and facilitation of meetings*

<b>Name</b>		<b>Phone</b>	
		<b>Email</b>	
<b>Business Trading Name</b>		<b>ABN</b>	
<b>Office Address</b>		<b>Website</b>	

### Capabilities

<b>List organisational capabilities</b>	
<b>Quad Chart</b>	Yes / No Please attach organisation's quad chart to return email.

### Defence and maritime sector engagement

<b>Is your organisation currently engaged with the defence/maritime sector, directly or indirectly?</b>	
<b>Has your organisation previously been engaged with the defence/maritime sector, directly or indirectly?</b>	

<b>Are you engaged with DefenceNT?</b>	
<b>Office of Defence Industry Support (former Centre for Defence Industry Capability)</b>	
<b>Have you attended INDO PACIFIC previously?</b>	
<b>Outline your main intentions for attending INDO PACIFIC Maritime Exposition? Identify particular defence / naval programs of interest.</b>	
<b>If successful in forming part of the delegation, will your organisation be displaying a product?</b>	
<b>Declaration</b>	
I declare the information provided for this EOI to form part of the DefenceNT industry delegation to INDO-PACIFIC, is to the best of my knowledge, true, accurate and complete.	
Signature	
Date	
Full Name	
Position	

**Expression of Interest: selection, requirements and additional information**

- The opportunity to form part of the Industry Delegation, co-hosted on the Northern Territory Government (DefenceNT) stand at the Indo Pacific International Maritime Exposition (INDO-PACIFIC) 2022 is reserved for Northern Territory based organisations that will not have their own stand at the event.
- Applications will be assessed in relation to one another to produce a score for the outcome of this Expression of Interest (EOI). DefenceNT will undertake this assessment following the closing date of Friday 28 January 2022, and will advise all applicants of the outcome by no later than Friday 4 February 2022.
- Those successful to co-exhibit on the DefenceNT stand at the Indo Pacific 2022, are required:
  - to have a minimum of one representative present on the stand for opening hours (0830 – 1600), for the duration of the trade show (10 - 12 May 2022).
  - to cover all other associated costs in attending the trade show including (but not limited to): flights, accommodation, transfers, meals, personal incidentals, freight of items, promotional collateral.
- Organisations co-hosted on the DefenceNT stand at INDO-PACIFIC 2022 will be provided a co-exhibitor space free of charge. This will include personalised company pods including branding, power access, lockable cupboard, bench and two stools.
- Organisations wishing to transport/post marketing material or goods to Sydney for the trade show must cover the associated costs themselves, noting that SCHENKER is the event's official supplier for onsite handling and freight forwarding.
- Companies will be responsible for the set-up of their marketing collateral and/or goods to feature on the DefenceNT stand and are required for this to be completed by COB Monday 9 May 2022 (bump in day).
- DefenceNT will work with companies to develop or update their Quad Charts in preparation for the exposition.
- DefenceNT will provide a pre-departure briefing for all NT organisations attending the INDO PACIFIC 2022, and will assist in arranging delegation visits, industry introductions and networking opportunities, subject to organisation engagement.

COVID & Force Majeure

- The INDO PACIFIC International Maritime Exposition 2022 is being planned with flexibility to reshape or withdraw in accordance with COVID-19 requirements or matters outside of DefenceNT's control. Further information or questions may be directed to DefenceNT via [defencent@nt.gov.au](mailto:defencent@nt.gov.au)